

## **Forward-Looking Statements**

This presentation contains "forward-looking statements" within the meaning of the federal securities laws with respect to general economic conditions, key macro-economic drivers that impact our business, the effects of ongoing trade actions, the effects of continued pressure on the liquidity of our customers, potential synergies and organic growth provided by acquisitions and strategic investments, demand for our products, metal margins, the effect of COVID-19 and related governmental and economic responses thereto, the ability to operate our steel mills at full capacity, future availability and cost of supplies of raw materials and energy for our operations, share repurchases, legal proceedings, the undistributed earnings of our non-U.S. subsidiaries, U.S. non-residential construction activity, international trade, capital expenditures, our liquidity and our ability to satisfy future liquidity requirements, the proposed Tensar acquisition and the timing thereof, estimated contractual obligations, the expected capabilities and benefits of new facilities, the timeline for execution of our growth plan, and our expectations or beliefs concerning future events. The statements in this presentation that are not historical statements, are forward-looking statements. These forward-looking statements can generally be identified by phrases such as we or our management "expects," "anticipates," "believes," "estimates," "future," "intends," "may," "plans to," "ought," "could," "will," "should," "likely," "appears," "projects," "forecasts," "outlook" or other similar words or phrases, as well as by discussions of strategy, plans, or intentions.

Our forward-looking statements are based on management's expectations and beliefs as of the date of this presentation. Although we believe that our expectations are reasonable, we can give no assurance that these expectations will prove to have been correct, and actual results may vary materially. Except as required by law, we undertake no obligation to update, amend or clarify any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events, new information or circumstances or any other changes. Important factors that could cause actual results to differ materially from our expectations include those described in Part I, Item 1A, Risk Factors, of our annual report on Form 10-K for the fiscal year ended August 31, 2021, as well as the following: changes in economic conditions which affect demand for our products or construction activity generally, and the impact of such changes on the highly cyclical steel industry; rapid and significant changes in the price of metals, potentially impairing our inventory values due to declines in commodity prices or reducing the profitability of our downstream contracts due to rising commodity pricing; impacts from COVID-19 on the economy, demand for our products, global supply chain and on our operations, including the responses of governmental authorities to contain COVID-19 and the impact of various COVID-19 vaccines; excess capacity in our industry, particularly in China, and product availability from competing steel mills and other steel suppliers including import quantities and pricing; compliance with and changes in existing and future laws, regulations and other legal requirements and judicial decisions that govern our business, including increased environmental regulations associated with climate change and greenhouse gas emissions; involvement in various environmental matters that may result in fines, penalties or judgments; evolving remediation technology, changing regulations, possible third-party contributions, the inherent uncertainties of the estimation process and other factors that may impact amounts accrued for environmental liabilities; potential limitations in our or our customers' abilities to access credit and non-compliance of their contractual obligations, including payment obligations; activity in repurchasing shares of our common stock under our repurchase program; financial covenants and restrictions on the operation of our business contained in agreements governing our debt; our ability to successfully identify, consummate and integrate acquisitions, and the effects that acquisitions may have on our financial leverage; risks associated with acquisitions generally, such as the inability to obtain, or delays in obtaining, required approvals under applicable antitrust legislation and other regulatory and third party consents and approvals; operating and startup risks, as well as market risks associated with the commissioning of new projects could prevent us from realizing anticipated benefits and could result in a loss of all or a substantial part of our investments; lower than expected future levels of revenues and higher than expected future costs; failure or inability to implement growth strategies in a timely manner; impact of goodwill impairment charges; impact of long-lived asset impairment charges; currency fluctuations; global factors, such as trade measures, military conflicts and political uncertainties, including changes to current trade regulations, such as Section 232 trade tariffs and quotas, tax legislation and other regulations which might adversely impact our business; availability and pricing of electricity, electrodes and natural gas for mill operations; ability to hire and retain key executives and other employees; competition from other materials or from competitors that have a lower cost structure or access to greater financial resources; information technology interruptions and breaches in security; ability to make necessary capital expenditures; availability and pricing of raw materials and other items over which we exert little influence, including scrap metal, energy and insurance; unexpected equipment failures; losses or limited potential gains due to hedging transactions; litigation claims and settlements, court decisions, regulatory rulings and legal compliance risks; risk of injury or death to employees, customers or other visitors to our operations; and civil unrest, protests and riots.





- **Leading positions** in core product and geographical markets
- ✓ **Focused strategy** that leverages capabilities and competitive strengths
- Strong balance sheet and cash generation provides flexibility to execute on strategy

- ✓ **Vertical structure** optimizes returns through the entire value chain
- ✓ **Disciplined capital allocation** focused on maximizing returns for our shareholders



## Key Takeaways From Today's Call

## **✓** Unprecedented financial performance

- Achieved record quarterly Adjusted Earnings from Continuing Operations and 3rd consecutive quarterly record Core EBITDA
- Previous efforts to strategically transform CMC made recent profit levels possible

## **✓** Building for the future

- Pending Tensar acquisition meaningfully extends CMC's growth runway and creates a unique provider of reinforcement solutions
- \$313 million gross proceeds from Rancho Cucamonga site sale
- Mill investments strengthen operational footprint and provide significant internal synergies
- √ Favorable outlook for FY 2022; business conditions are strong in all major end markets
  - Positioned to maintain operational momentum

## **✓** Strong financial position

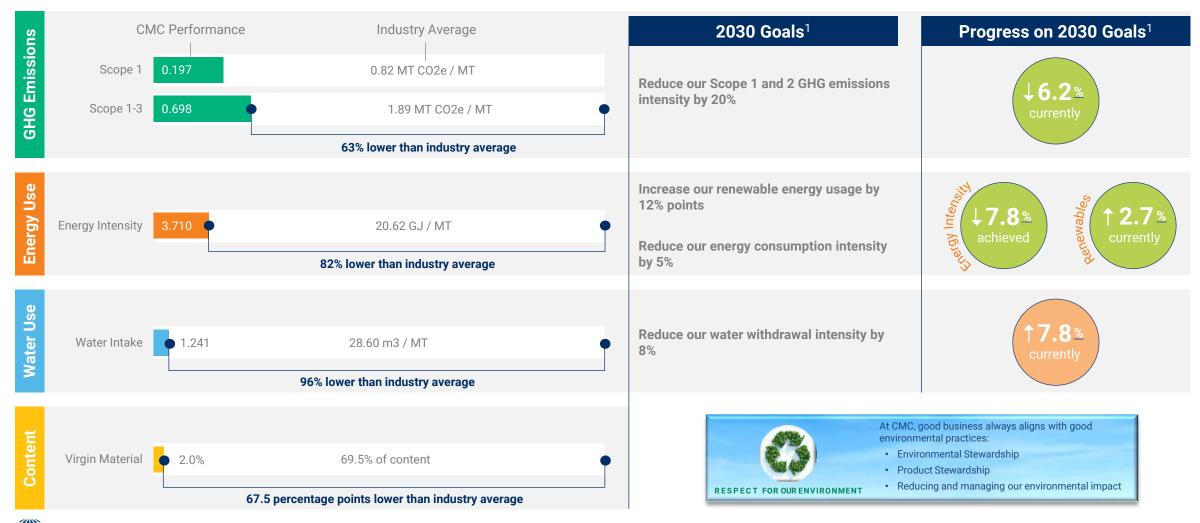
 Flexibility to fund growth and provide competitive levels of cash distributions to shareholders





## A Clearly Sustainable Future – Proud of Our Progress

With GHG emissions intensity already below the 2040 Paris Climate Agreement industry target, CMC continues to set new lower emissions targets



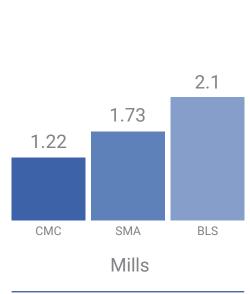


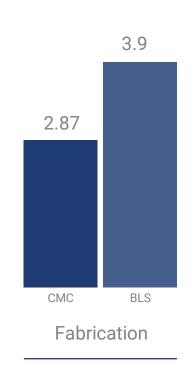
## **Our People Are Our #1 Asset**

CMC's mission is to ensure our team members leave each workday in the same condition in which they started. We strive to not only create a safety focused work environment, but a culture of shared accountability that carries that mission to the shop floor.

CMC FY 2021 Total Recordable Incident Rate (TRIR) by Category









In 2021, 103 of our facilities were incident-free

77 facilities have gone multiple years without an incident



## Building for the Future – Executing on a Disciplined Growth Plan

**Now Operating** 



### **Polish Expansion**

- Utilized previous excess melt capacity to add 200,000 tons of higher-margin finished product output
- Leverages fixed cost over larger revenue base
- · Provides significant commercial and operational flexibility
- · Has significantly outperformed expectations during first two quarters of operation

Early CY 2022



### Tensar Acquisition (pending)

- Industry leader in specialty early-phase construction reinforcement
- Strong and stable margins with unparalleled innovation capabilities, best-in-class customer value proposition
- Meaningfully extends CMC's growth runway; creates a platform for further expansion in complementary highmargin engineered solutions
- Under-penetrated markets provide significant growth upside
- Acquisition creates a unique provider of reinforcement solutions for the domestic and international construction markets

Early CY 2023



### Arizona 2

- CMC's 3<sup>rd</sup> micro mill second at Mesa. AZ site
- · First merchant bar-capable micro mill in the world
- Replaces rebar production from highercost former Steel CA plant
- Will further optimize mill network and provide access to large West Coast MB0 market
- Significant portion of capital investment offset by sale of former Steel CA site
- One of the greenest steel plants in the world

Fiscal 2025



## Micro Mill 4 (MM4)

- State-of-the-art micro mill to serve the Northeast, Mid-Atlantic, and Mid-Western markets
- Will complement CMC's existing operational footprint - significant benefits expected from enhanced production flexibility, customer service capabilities, and logistical efficiencies
- Expected to be one of the most environmentally friendly steel mills in the world
- Site selection process is underway

CMC is targeting significant growth through a disciplined approach of 1) expanding in markets we know well; 2) growing with a customer base we know well; and 3) adding complementary solutions for applications we know well

## **Operational Update**

- Significant increase in steel product margins over scrap in North America and Europe
  - Margins up \$82 per ton sequentially (\$202 y/y) in North America, up \$120 per ton in Europe (\$236 y/y)
- Margins per ton on sales of raw materials increased for the fourth consecutive quarter, hitting \$268 per ton compared to a longer-term average of \$160
- Downstream average selling price increased meaningfully from the prior quarter, a reflection of ongoing repricing of CMC's backlog driven by higher priced new contracts
- Downstream backlog grew on a year-over-year basis for second consecutive quarter
- North America controllable costs per ton of finished steel increased from the prior year period, driven primarily by freight, energy, and mill consumables
- Europe segment received a \$15.5 million energy rebate during Q1 related to costs incurred in prior periods
- New third rolling line in Europe running at high utilization, is consuming previous melt shop excess capacity that was formerly sold as third-party billets
- Energy costs in Europe segment increased significantly from a year ago, but were more than offset by strong market dynamics
  - Hedged position led to far lower y/y increase compared to broader European spot electricity market
- · Major end markets in North America and Europe remained strong
- Based on CMC's current view of the marketplace, FY 2022 financial results are expected to be strong
- · Volumes in North America should be supported by a replenished backlog, as well as broad end market strength
- Backlog is expected to reprice higher throughout fiscal 2022
- Europe volumes should be supported by a robust residential construction market and continued growth in industrial activity
- Second quarter FY 2022 finished steel shipments should follow a typical seasonal pattern declining sequentially from Q1
- Margins in the second guarter FY 2022 are expected to be consistent with, or slightly above, recent levels

CMC completed the sale of its land parcel in Southern California. Gross proceeds of \$313 million have been received.



## **Consolidated Operating Results**

### **Performance Summary**

Units in 000's unless noted otherwise

	Q1 '21	Q2 '21	Q3 '21	Q4 '21	<u>Q1 '22</u>
External Finished Steel Tons Shipped <sup>1</sup>	1,518	1,436	1,601	1,646	1,464
Core EBITDA <sup>2</sup>	\$156,561	\$171,087	\$230,464	\$255,916	\$326,806
Core EBITDA per Ton of Finished Steel Shipped <sup>2</sup>	\$103	\$119	\$144	\$155	\$223
Adjusted Earnings from Continuing Operations	\$69,778	\$79,767	\$127,106	\$154,240	\$199,152

### **Non-Operating Charges / Benefits**

Figures are after tax for Q1 2022

- \$36.2 million tax benefit related to a loss on an international restructuring transaction
- \$2.5 million of costs incurred related to the pending acquisition of Tensar Corporation

### Core EBITDA Bridge - Q1 2021 to Q1 2022





## **North America**

### **Performance Summary**

Units in 000's unless noted otherwise

	Q1 '21	Q2 '21	Q3 '21	Q4 '21	Q1 '22
External Finished Steel Tons Shipped <sup>1</sup>	1,121	1,083	1,197	1,186	1,099
Adjusted EBITDA	\$155,634	\$171,612	\$207,330	\$212,018	\$268,524
Adjusted EBITDA per Ton of Finished Steel Shipped	\$139	\$158	\$173	\$179	\$244
Adjusted EBITDA Margin	13.0%	13.6%	13.3%	12.8%	16.2%

### **Key Performance Drivers**

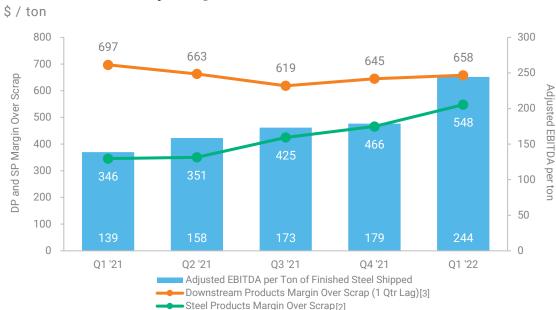
01 2022 vs 01 2021

- Significant increase in steel product margins over scrap
  - Up \$202 per ton y/y and \$82 per ton sequentially
- Expanded margins on sales of raw materials
  - Spread of selling price over purchase cost increased \$96 per ton on a y/y basis
- Controllable cost negatively impacted by freight, energy, and mill consumables



- [1] External Finished Steel Tons Shipped equal to shipments of Steel Products plus Downstream Products
- [2] Steel Products Margin Over Scrap equals Average Selling Price minus Cost of ferrous scrap utilized
- [3] Downstream Products Margin Over Scrap equals Average Selling Price minus Cost of ferrous scrap utilized

### **North America – Key Margins**



## **North America Indexed Margins and Controllable Cost**

\$ / ton of external finished steel shipped



## **Europe**

### **Performance Summary**

Units in 000's unless noted otherwise

	Q1 '21	Q2 '21	Q3 '21	Q4 '21	Q1 '22
External Finished Steel Tons Shipped <sup>1</sup>	397	353	404	460	365
Adjusted EBITDA	\$14,470	\$16,107	\$50,005	\$67,676	\$79,832
Adjusted EBITDA per Ton of Finished Steel Shipped	\$36	\$46	\$124	\$147	\$219
Adjusted EBITDA Margin	7.4%	8.0%	17.6%	18.4%	24.3%

### **Key Performance Drivers**

Q1 2022 vs Q1 2021

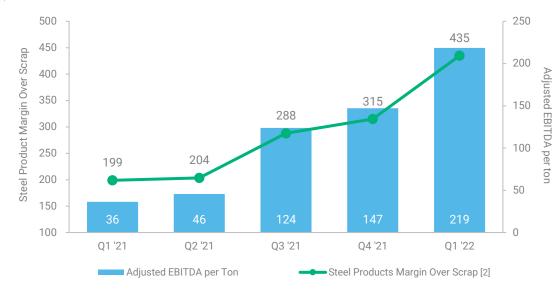
- Significant increase in margin over scrap
  - Up \$236 per ton y/y and \$120 per ton sequentially
- Receipt of \$15.5 million energy credit
- Rebar volumes impacted by planned maintenance outage
- Volumes of merchant and other products were unchanged from a year ago as higher-margin finished goods produced on the new rolling line replaced third party billet sales
- Strong steel market dynamics more than offset impact of significant increase in electricity costs

#### Notes:

- [1] External Finished Steel Tons Shipped equal to shipments of Steel Products plus Downstream Products
- [2] Steel Products Margin Over Scrap equals Average Selling Price minus Cost of ferrous scrap utilized
- [3] Average of day-ahead electricity prices for Germany, France, Northern Italy, and Belgium as sourced from Bundesnetzagentur

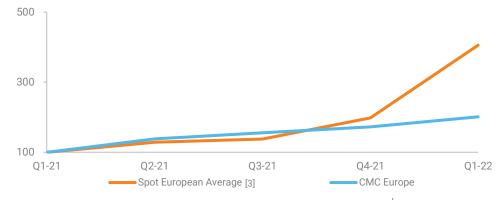
### **Europe – Key Margins**

\$ / ton



## **Indexed Electricity Price**

\$ / megawatt hour



## **Disciplined Capital Allocation Strategy**

17% increase to quarterly dividend to \$0.14 per share in Q4 FY 2021

**Shareholder Cash Distribution Programs in Place** 

\$350 million share repurchase program in place

CMC intends to distribute a meaningful portion of free cash flow to shareholders with share buybacks supplementing an enhanced dividend stream

Value-Generating

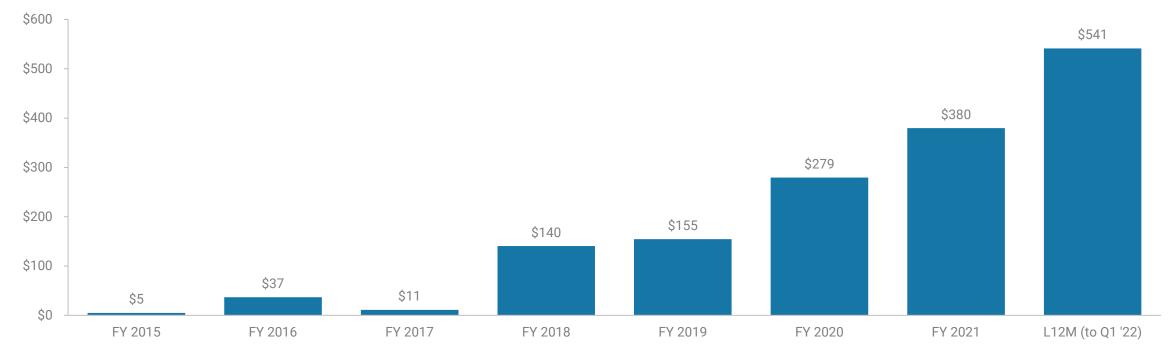
Shareholder Distributions

Maintain Strong and Flexible Balance Sheet



## **Cash Generation Profile**

Adjusted EBITDA Less Sustaining Capital Expenditures and Disbursements to Stakeholders<sup>1</sup>



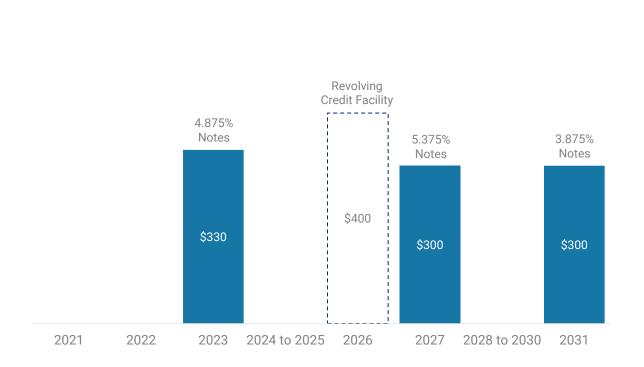
- ► CMC's cash flow capabilities have been greatly enhanced through our strategic transformation
- ▶ FY 2022 capital expenditures expected in a range of \$475 million to \$525 million

## **Balance Sheet Strength**

Debt maturity profile provides strategic flexibility

## **Debt Maturity Profile**

(US\$ in millions)



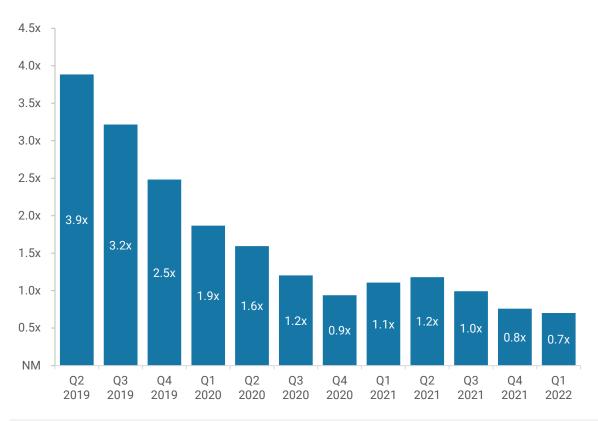
## Q1 FY'22 Liquidity<sup>1</sup>

(US\$ in millions)

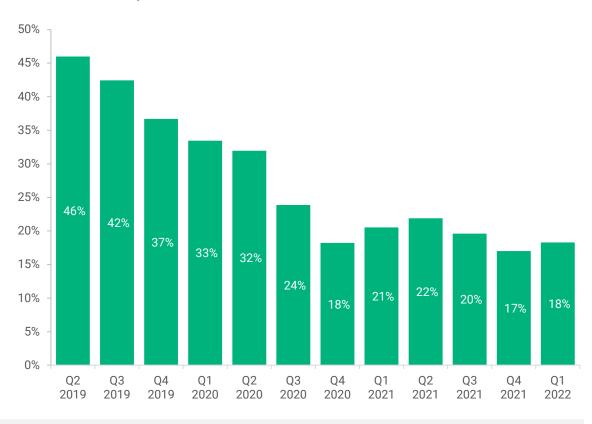


## **Leverage Profile**

### Net Debt<sup>1,2</sup> / EBITDA<sup>3</sup>



### Net Debt-to-Capitalization<sup>4</sup>



Financial strength gives us the flexibility to fund our announced projects, pursue opportunistic M&A, and distribute cash to shareholders

Source: Public filings, Internal data

- 1. Total debt is defined as long-term debt plus current maturities of long-term debt and short-term borrowings.
- 2. Net Debt is defined as total debt less cash & cash equivalents.
- 3. EBITDA depicted is adjusted EBITDA from continuing operations on a trailing 12-month basis.
- 4. Net debt-to-capitalization is defined as net debt on CMC's balance sheet divided by the sum of total debt and shareholders' equity For a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, see the appendix to this document.





## **Adjusted EBITDA and Core EBITDA**

		3 N	IONTHS END	DED					
Figures in thousand \$	11/30/2021	8/31/2021	5/31/2021	2/28/2021	11/30/2020				
Earnings from continuing operations	\$232,889	\$152,313	\$130,408	\$66,233	\$63,911				
Interest expense	11,035	11,659	11,965	14,021	14,259				
Income taxes	28,872	40,444	38,175	20,941	21,593				
Depreciation and amortization	41,226	42,437	41,804	41,573	41,799				
Amortization of acquired unfavorable contract backlog	-	(1,495)	(1,508)	(1,509)	(1,523)				
Asset impairments	-	2,439	277	474	3,594				
Adjusted EBITDA from continuing operations <sup>1</sup>	\$314,022	\$247,797	\$221,121	\$141,733	\$143,633				
Loss on debt extinguishment	-	-	-	16,841	-				
Non-cash equity compensation	9,619	8,119	13,800	12,696	9,062				
Gain on sale of assets	-	-	(4,457)	(5,877)	-				
Facility closure	-	-	-	5,694	5,214				
Labor cost government refund	-	-	-	-	(1,348)				
Acquisition and integration related costs and other	3,165	_	-	-	-				
Core EBITDA from continuing operations <sup>1</sup>	\$326,806	\$255,916	\$230,464	\$171,087	\$156,561				
North America steel product shipments	699	771	789	740	750				
North America downstream shipments	400	415	408	343	371				
Europe steel product shipments	365	460	404	353	397				
Total finished steel shipments	1,464	1,646	1,601	1,436	1,518				
Core EBITDA per ton of finished steel shipped	223	155	144	119	103				



## **Adjusted Earnings from Continuing Operations**

Figures in thousand \$		3 N	MONTHS END	DED	
	11/30/2021	8/31/2021	5/31/2021	2/28/2021	11/30/2020
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Facility closure	-	-	-	5,694	5,214
Asset impairments	-	2,439	277	474	3,594
Labor cost government refund	-	-	-	-	(1,348)
Acquisition and integration related costs and other	3,165	-	-	-	-
Total adjustments (pre-tax)	\$3,165	\$2,439	(\$4,180)	\$17,132	\$7,460
Tax impact					
International restructuring	(36,237)	-	-	-	-
Related tax effects on adjustments	(665)	(512)	878	(3,598)	(1,593)
Total tax impact	(\$36,902)	(\$512)	\$878	(\$3,598)	(\$1,593)
Adjusted earnings from continuing operations <sup>1</sup>	\$199,152	\$154,240	\$127,106	\$79,767	\$69,778
Average diluted shares outstanding (thousands)	122,798	122,376	122,194	121,752	121,128
Adjusted earnings from continuing operations per diluted share	\$1.62	\$1.26	\$1.04	\$0.66	\$0.58

## **Return on Invested Capital**

	3 MOS ENDED
Figures in thousand \$	11/30/2021
Earnings from continuing operations before income taxes	\$261,761
Plus: interest expense	11,035
Plus: acquisition and integration related costs	3,165
Operating profit	\$275,961
Operating profit	\$275,961
Less: income tax at statutory rate <sup>1</sup>	65,679
Net operating profit after tax	\$210,282
Assets	\$4,725,258
Less: cash and cash equivalents	415,055
Less: accounts payable	424,919
Less: accrued expenses and other payables	410,305
Invested capital	\$3,474,979
Annualized net operating profit after tax	\$841,129
Invested capital (average of Q1 2022 and Q4 2021 ending amounts)	\$3,344,899
Return on Invested Capital <sup>2</sup>	25.1%

# **Adjusted EBITDA Less Sustaining Capital Expenditures and Disbursements to Stakeholders**

		12 MONTHS ENDED							3 MONTH	IS ENDED
Figures in thousand \$	11/30/2021	8/31/2021	8/31/2020	8/31/2019	8/31/2018	8/31/2017	8/31/2016	8/31/2015	11/30/2021	11/30/2020
Earnings from continuing operations	\$581,843	\$412,865	\$278,302	\$198,779	\$135,237	\$50,175	\$62,001	\$58,583	\$232,889	\$63,911
Interest expense	48,680	51,904	61,837	71,373	40,957	44,151	62,121	76,456	11,035	14,259
Income taxes	128,432	121,153	92,476	69,681	30,147	15,276	13,976	36,097	28,872	21,593
Depreciation and amortization	167,040	167,613	165,749	158,653	131,508	124,490	127,111	135,559	41,226	41,799
Asset impairments	3,190	6,784	7,611	384	14,372	1,730	40,028	2,573	-	3,594
Amortization of acquired unfavorable contract backlog	(4,512)	(6,035)	(29,367)	(74,784)	-	-	-	-	_	(1,523)
Adjusted EBITDA from continuing operations <sup>1</sup>	\$924,673	\$754,284	\$576,608	\$424,086	\$352,221	\$235,822	\$305,237	\$309,268	\$314,022	\$143,633
Sustaining capital expenditures and disbursements to stakeholders	167040	167610	165740	150 450	121 500	124400	107111	125 550	41 226	41 700
Sustaining capital expenditures (depreciation and amortization used as proxy) Interest expense	167,040 48,680	167,613 51,904	165,749 61,837	158,653 71,373	131,508 40,957	124,490 44,151	127,111 62,121	135,559 76,456	41,226 11,035	41,799 14,259
Cash income taxes	151,503	140,950	44,499	7,977	7,198	30,963	50,201	61,000	15,296	4,743
Dividends	60,385	57,766	57,056	56,537	56,076	55,514	55,342	55,945	17,025	14,406
Less: Equity Compensation	(44,234)	(43,677)	(31,850)	(25,106)	(23,929)	(30,311)	(26,355)	(24,484)	(9,619)	(9,062)
Total capital expenditures and disbursements to stakeholders	\$383,374	\$374,556	\$297,291	\$269,434	\$211,810	\$224,807	\$268,420	\$304,476	\$74,963	\$66,145
Adjusted EBITDA less capital expenditures and disbursements to stakeholders <sup>1</sup>	\$541,299	\$379,728	\$279,317	\$154,652	\$140,411	\$11,015	\$36,817	\$4,792	\$239,059	\$77,488



## **Net Debt to Adjusted EBITDA and Net Debt to Capitalization**

							3	MONTHS END	ED						
Figures in thousand \$	11/30/2021	8/31/2021	5/31/2021	2/28/2021	11/30/2020	8/31/2020	5/31/2020	2/29/2020	11/30/2019	8/31/2019	5/31/2019	2/28/2019	11/30/2018	8/31/2018	5/31/2018
Long-term debt	\$1,007,801	\$1,015,415	\$1,020,129	\$1,011,035	\$1,064,893	\$1,065,536	\$1,153,800	\$1,144,573	\$1,179,443	\$1,227,214	\$1,306,863	\$1,310,150	\$1,307,824	\$1,138,619	\$1,139,103
Current maturities of long-term debt and short-term borrowings	56,896	54,366	56,735	22,777	20,701	18,149	17,271	22,715	13,717	17,439	54,895	88,902	29,083	19,746	19,874
Total debt	\$1,064,697	\$1,069,781	\$1,076,864	\$1,033,812	\$1,085,594	\$1,083,685	\$1,171,071	\$1,167,288	\$1,193,160	\$1,244,653	\$1,361,758	\$1,399,052	\$1,336,907	\$1,158,365	\$1,158,977
Less: Cash and cash equivalents	415,055	497,745	443,120	367,347	465,162	542,103	462,110	232,442	224,797	192,461	120,315	66,742	52,352	622,473	600,444
Net debt <sup>1</sup>	\$649,642	\$572,036	\$633,744	\$666,465	\$620,432	\$541,582	\$708,961	\$934,846	\$968,363	\$1,052,192	\$1,241,443	\$1,332,310	\$1,284,555	\$535,892	\$558,533
Earnings from continuing operations	\$232,889	\$152,313	\$130,408	\$66,233	\$63,911	\$67,782	\$64,169	\$63,596	\$82,755	\$85,880	\$78,551	\$14,928	\$19,420	\$51,260	\$42,325
Interest expense	11,035	11,659	11,965	14,021	14,259	13,962	15,409	15,888	16,578	17,702	18,513	18,495	16,663	15,654	11,511
Income taxes	28,872	40,444	38,175	20,941	21,593	18,495	23,804	22,845	27,332	16,826	29,105	18,141	5,609	6,682	13,312
Depreciation and amortization	41,226	42,437	41,804	41,573	41,799	41,654	41,765	41,389	40,941	41,051	41,181	41,245	35,176	32,610	32,949
Asset impairments	-	2,439	277	474	3,594	1,098	5,983	-	530	369	15	-	-	840	935
Amortization of acquired unfavorable contract backlog	-	(1,495)	(1,508)	(1,509)	(1,523)	(10,691)	(4,348)	(5,997)	(8,331)	(16,582)	(23,394)	(23,476)	(11,332)	-	-
Adjusted EBITDA from continuing operations <sup>1</sup>	\$314,022	\$247,797	\$221,121	\$141,733	\$143,633	\$132,300	\$146,782	\$137,721	\$159,805	\$145,246	\$143,971	\$69,333	\$65,536	\$107,046	\$101,032
Trailing 12 month adjusted EBITDA from continuing operations	\$924,673	\$754,284	\$638,787	\$564,448	\$560,436	\$576,608	\$589,554	\$586,743	\$518,355	\$424,086	\$385,886	\$342,947			
Total debt	\$1,064,697	\$1,069,781	\$1,076,864	\$1,033,812	\$1,085,594	\$1,083,685	\$1,171,071	\$1,167,288	\$1,193,160	\$1,244,653	\$1,361,758	\$1,399,052	\$1,336,907	\$1,158,365	\$1,158,977
Total stockholders' equity	2,486,189	2,295,109	2,156,597	2,009,492	1,934,899	1,889,413	1,800,662	1,758,055	1,701,697	1,624,057	1,564,195	1,498,496	1,489,027	1,493,583	1,452,902
Total capitalization	\$3,550,886	\$3,364,890	\$3,233,461	\$3,043,304	\$3,020,493	\$2,973,098	\$2,971,733	\$2,925,343	\$2,894,857	\$2,868,710	\$2,925,953	\$2,897,548	\$2,825,934	\$2,651,948	\$2,611,879
Net debt to trailing 12 month adjusted EBITDA from continuing operations	0.7x	0.8x	1.0x	1.2x	1.1x	0.9x	1.2x	1.6x	1.9x	2.5x	3.2x	3.9x			
Net debt to capitalization	18%	17%	20%	22%	21%	18%	24%	32%	33%	37%	42%	46%			



## **Definitions for non-GAAP financial measures**

#### ADJUSTED EARNINGS FROM CONTINUING OPERATIONS

Adjusted earnings from continuing operations is a non-GAAP financial measure that is equal to earnings from continuing operations before debt extinguishment costs, certain gains on sale of assets, certain facility closure costs, asset impairments, labor cost government refunds and acquisition settlements, including the estimated income tax effects thereof. Adjusted earnings from continuing operations should not be considered as an alternative to earnings from continuing operations or any other performance measure derived in accordance with GAAP. However, we believe that adjusted earnings from continuing operations provides relevant and useful information to investors as it allows: (i) a supplemental measure of our ongoing core performance and (ii) the assessment of period-to-period performance trends. Management uses adjusted earnings from continuing operations to evaluate our financial performance. Adjusted earnings from continuing operations per diluted share is defined as adjusted earnings from continuing operations on a diluted per share basis.

#### CORE EBITDA FROM CONTINUING OPERATIONS

Core EBITDA from continuing operations is the sum of earnings from continuing operations before interest expense and income taxes. It also excludes recurring non-cash charges for depreciation and amortization and asset impairments. Core EBITDA from continuing operations also excludes debt extinguishment costs, non-cash equity compensation, certain gains on sale of assets, certain facility closure costs, acquisition settlement costs and labor cost government refunds. Core EBITDA from continuing operations should not be considered an alternative to earnings (loss) from continuing operations or net earnings (loss), or as a better measure of liquidity than net cash flows from operating activities, as determined by GAAP. However, we believe that Core EBITDA from continuing operations provides relevant and useful information, which is often used by analysts, creditors and other interested parties in our industry as it allows: (i) comparison of our earnings to those of our competitors; (ii) a supplemental measure of our ongoing core performance; and (iii) the assessment of period-to-period performance trends. Additionally, Core EBITDA from continuing operations is the target benchmark for our annual and long-term cash incentive performance plans for management. Core EBITDA from continuing operations may be inconsistent with similar measures presented by other companies.

#### ADJUSTED EBITDA FROM CONTINUING OPERATIONS

Adjusted EBITDA from Continuing Operations is a non-GAAP financial measure. Adjusted EBITDA is the sum of the Company's earnings from continuing operations before interest expense, income taxes, depreciation and amortization expense, impairment expense, and amortization of acquired unfavorable contract backlog. Adjusted EBITDA from continuing operations should not be considered as an alternative to earnings from continuing operations or any other performance measure derived in accordance with GAAP. However, we believe that adjusted EBITDA from continuing operations provides relevant and useful information to investors as it allows: (i) a supplemental measure of our ongoing performance and (ii) the assessment of period-to-period performance trends. Management uses adjusted EBITDA from continuing operations to evaluate our financial performance. Adjusted EBITDA from continuing operations may be inconsistent with similar measures presented by other companies.

### ADJUSTED EBITDA LESS CAPITAL EXPENDITURES AND DISBURSEMENTS TO STAKEHOLDERS

Adjusted EBITDA less sustaining capital expenditures and disbursements to shareholders is defined as Adjusted EBITDA less depreciation and amortization (used as a proxy for sustaining capital expenditures) less interest expense, less cash income taxes less dividend payments plus stock-based compensation.

### NET DEBT

Net debt is defined as total debt less cash and cash equivalents.

### RETURN ON INVESTED CAPITAL

Return on Invested Capital is defined as: 1) after-tax operating profit divided by 2) total assets less cash & cash equivalents less non-interest-bearing liabilities





